

ARN No.....  
 Distributor Name.....  
 Client Name.....  
 Client UCC Code.....

**Schedule II to the Portfolio Management Services Agreement**

**PMS Fees Schedule**

**Investment Approach: Dynamic Growth (Strategy-Equity)**

|  |   |
|--|---|
| <b>1. Investment Management &amp; Performance Fees</b>   |   |
| Fee Structure  | Fixed Management Fee - 1% p.a.^<br>Performance fees of 15%^ on net returns over 10% *hard<br>**non-cumulative hurdle rate, with no catch up.<br>High water mark applicable. |
| Upfront Fees   | Nil   |
| Entry and Exit Loads   | Nil   |
| <b>2. Custodian Fee <sup>+</sup> and Fund Accounting Charges <sup>+</sup></b>  | 0.12% p.a.  |
| <b>3. Brokerage other transaction costs <sup>++</sup></b>  | 0.15% of the transaction value  |
| STT  | 0.10% of the transaction value  |
| ^Additional GST charge will be applicable<br>+ Custody and fund accounting fees charged (includes GST) by Axis Bank every month on average AUM.<br>++ Includes transaction cost levied by brokers i.e. GST and SEBI transaction charges. |   |

**Terms & Conditions:**

1. These charges will be inclusive of GST and other statutory levies.
2. Management Fees will be charged monthly on daily average assets under management. On interim contributions/withdrawals during the month, the Management fee will be charged on a pro-rata basis.
3. Performance based fees will be reckoned at the end of each year, based on AUM after all expenses. The performance fees are usually charged upon exceeding the high-water mark NAV or hurdle rate NAV (whichever is higher).  
\*Hard means performance fees is charged on only the gains that exceed the hurdle rate and not on total gains.  
\*\*Non-cumulative refers to hurdle rate being set annually on opening AUM of the relevant year.
4. Certain costs are based on the number of transactions undertaken by the Portfolio Manager and hence such costs and charges will vary from time to time depending upon the number of transactions executed by the Portfolio Manager under this Agreement.
5. Withdrawals: All withdrawals from PMS would be with the mutual consent of the client and the portfolio manager. The withdrawals may be in the form of shares or in cash at the end of the agreed period as per the terms & conditions of the Portfolio Management Services Agreement.
6. The Portfolio Manager has the discretion to sell securities held in the client's accounts for the recovery of any of the fees charged to the client's account.
7. The other terms and conditions of the Portfolio Management Services Agreement entered into with the Portfolio Manager and any supplemental agreement thereto shall continue to remain in full force and effect as applicable.
8. The Portfolio Manager will have the discretion to appoint any broker/s for execution of the transactions of the Portfolio' Management Strategies.

**Client to write in own handwriting in the space provided below, along with signature:**

"I/We (-----Client's name-----) have understood the fees/ charge structure.

Signature (1<sup>st</sup> Applicant)

Signature (2<sup>nd</sup> Applicant)

Signature (3<sup>rd</sup> Applicant)

**Fee Annexure (Illustration)**

| Portfolio Fee Calculation                  | Returns       |                  |            |                  |             |                  |
|--|---------------|------------------|------------|------------------|-------------|------------------|
|  | Return of 25% |                  | No Returns |                  | Loss of 25% |                  |
| Capital contribution                       | 50,00,000     |                  | 50,00,000  |                  | 50,00,000   |                  |
| Less: Brokerage <sup>^</sup>               | 7,500         |                  | 7,500      |                  | 7,500       |                  |
| Less: STT <sup>^^</sup>                    | 5,000         |                  | 5,000      |                  | 5,000       |                  |
| Add: Gross portfolio returns <sup>^</sup>  | 12,48,125     |                  | -          |                  | -12,48,125  |                  |
| <b>Gross AUM</b>                           |               | <b>62,35,625</b> |            | <b>49,87,500</b> |             | <b>37,39,375</b> |
| Less: Custody charges <sup>@</sup>         | 3,371         |                  | 2,996      |                  | 2,622       |                  |
| Less: Fund accounting charges <sup>#</sup> | 3,371         |                  | 2,996      |                  | 2,622       |                  |
| Less: Fixed management fees &              | 56,178        |                  | 49,938     |                  | 43,697      |                  |
| Less: GST on management fees               | 10,112        |                  | 8,989      |                  | 7,865       |                  |
| Total expenses                             |               | 73,032           |            | 64,919           |             | 56,806           |
| <b>AUM before performance fees</b>         |               | <b>61,62,593</b> |            | <b>49,22,581</b> |             | <b>36,82,569</b> |
| Less: Performance fees <sup>\$</sup>       |               | 99,389           |            | -                |             | -                |
| Less: GST on performance fees              |               | 17,890           |            | -                |             | -                |
| <b>Ending AUM</b>                          |               | <b>60,45,314</b> |            | <b>49,22,581</b> |             | <b>36,82,569</b> |
| Net return to investor                     |               | 20.9%            |            | -1.5%            |             | -26.3%           |

**Assumptions & Terms**

1. Size of sample Portfolio: Rs. 50 lakhs. Assuming no inflow and outflow during the year.
2. Period: 01-April to 31-March.
3. <sup>^</sup> Brokerage charges is 0.15% per leg of transaction (includes GST and SEBI transaction charges). Brokerage is netted-off to arrive at Gross Portfolio Returns.
4. <sup>^^</sup> Securities Transaction Tax (STT) charges is 0.10% per leg of transaction.
5. <sup>@</sup> Custodial charges of 0.06% on AUM includes GST, account opening, DP charges, custodial AUM charges and transaction charges. Charge levied on monthly basis on average daily AUM.
6. <sup>#</sup> Fund accounting charge of 0.06% p.a includes GST. Charge levied on monthly basis on average daily AUM.
7. <sup>&</sup> Fixed management fees charged is 1% p.a. on monthly basis, on the average daily AUM.
8. <sup>\$</sup> Performance fee is charged only at the end of the year returns (i.e. net closing AUM after expenses less high-water mark of the year) over hurdle rate of 10% on high water mark.  
 -Hard non-cumulative hurdle rate is applied for performance fee calculation.  
 -Hard means performance fees is charged only on gains that exceed the hurdle rate and not on total gains.  
 -Non cumulative refers to hurdle rate being set annually on return over high water mark.
9. For all options - Nil entry / exit loads and Nil upfront fees.