

ARN No.....

Distributor Name.....

Client Name.....

ALDER CAPITAL**Schedule II to the Portfolio Management Services Agreement****PMS Fees Schedule****Investment Approach: B2C Growth (Strategy – Equity)**

1. Investment Management & Performance Fees	
Fee Option	(A) ☐ Fixed Management Fee - 2.5 % p.a.^
	(B) ☐ Fixed Management Fee - 1.5 % p.a.^ Performance fees of 15%^ on net returns over 10% *hard **non-cumulative hurdle rate, with no catch up High-water mark applicable.
	(C) ☐ Fixed Management Fee - NIL Performance fees of 20%^ on net returns, without hurdle rate and no catch up. High water mark applicable.
Upfront Fees	Nil
Entry and Exit Loads	Nil
2. Custodian Fee ⁺ and Fund Accounting Charges ⁺	0.12% p.a
3. Brokerage other transaction costs ⁺⁺	0.15% of the transaction value
STT	0.10% of the transaction value
^ Additional GST charge will be applicable + Custody and fund accounting fees charged (includes GST) by Axis Bank every month on average AUM ++ Includes transaction cost levied by brokers i.e. GST and SEBI transaction charges.	

Terms & Conditions:

- These charges will be inclusive of GST and other statutory levies.
- The client has the option to choose any fee structure at the beginning of the year. Please tick the appropriate option.
- Management Fees will be charged monthly on daily average assets under management. On interim contributions/withdrawals during the month, the Management fee will be charged on pro-rata basis.
- Performance based fees will be reckoned at the end of each year, based on AUM after all expenses. The performance fees are usually charged upon exceeding the high water mark NAV or hurdle rate NAV if (whichever higher). Hard non-cumulative hurdle rate is used in option B. *Hard means performance fees is charged on only the gains that exceed the hurdle rate and not on total gains.
**Non-cumulative refers to hurdle rate being set annually on opening AUM of the relevant year.
- Certain costs are based on the number of transactions undertaken by the Portfolio Manager and hence such costs and charges will vary from time to time depending upon the number of transactions executed by the Portfolio Manager under this Agreement.
- Withdrawals: All withdrawals from PMS would be with the mutual consent of the client and the portfolio manager. The withdrawals may be in form of shares or in cash at the end of the agreed period as per the Portfolio Management Services Agreement.
- The Portfolio Manager has the discretion to sell securities held in the client's accounts for the recovery of any of the fees charged.
- In case of request for change in fee structure, for new clients the new structure will be effective from 1st day of 13th month of signing the Portfolio Management Services Agreement or on completion of one-year cycle for existing clients.
- The other terms and conditions of the Portfolio Management Services Agreement entered into with the Portfolio Manager and any supplemental agreement thereto shall continue to remain in full force and effect as applicable.
- The Portfolio Manager will have the discretion to appoint any broker/s for execution of the transactions of the Portfolio' Management Strategies.

Client to write in own handwriting in the space provided below, along with their signature:**"I/We (-----Client's name-----) have understood the fees/charge structure".**

Signature (1st Applicant)_____
Signature (2nd Applicant)_____
Signature (3rd Applicant)

ALDER CAPITAL ADVISORS LLP - B2C Growth Approach Fee Illustration

Fixed Fee Calculation under different Portfolio Loss/Gain scenario

Particulars for Fee Calculation		Variables
Capital Contribution (Rs.)	a	50,00,000
Management Fee (%age per annum)	b	2.50%
Other Expenses (%age per annum)	c	0.10%
Performance (%age per annum)	d	Not Applicable
*Hard **Non-cumulative Hurdle Rate of Return (%age per annum)	e	Not Applicable
Brokerage@ 0.15% + STT@ 0.10% per leg of transaction	f	0.25%

Sr. No.	Fee Illustration			#Scenario 1		#Scenario 2		#Scenario 3	
				Gain of	20%	Loss of	-20%	No Change	0%
A	Capital Contributed / Assets under Management (AUM)	i	i = a	50,00,000		50,00,000		50,00,000	
	Gain / (Loss) on Investment based on the Scenario	ii	ii = I x #Scenario	10,00,000		-10,00,000		-	
	Gross Value of the Portfolio at the end of the year	iii	iii = i + ii	60,00,000		40,00,000		50,00,000	
	Daily Weighted Average assets under management	iv	iv = (i + iii) / 2	55,00,000		45,00,000		50,00,000	
B	Other Expense (refer point no.4 under notes)	v	v = iv x c	-5,500		-4,500		-5,000	
	Brokerage + STT (refer point no.3 under notes)	vi	vi = iv x f	-13,750		-11,250		-12,500	
	Management Fees (refer point no.2 under notes)	vii	vii = (iv + v + vi) x -b	-1,37,019		-1,12,106		-1,24,563	
	Total Expenses before Performance fee	viii	viii = v + vi + vii	-1,56,269		-1,27,856		-1,42,063	
C	Net value of the Portfolio at the end of the year after all fees and expenses	ix	ix = iv + viii	53,43,731		43,72,144		48,57,938	
	Portfolio Return %	x	x = ((ix - i) / i) x 100	6.87%		-12.56%		-2.84%	

Notes:

- All Fees and charges are subject to GST.
- Management Fees is charged monthly on daily average assets under management of the respective month. On interim contributions / withdrawals during the month, the management fee will be charged on a pro-rata basis. In this illustration, management fee is calculated on annual basis.
- Brokerage, (which includes SEBI transaction cost and GST), STT, NSDL depository charges (as part of custody fees), for the illustration purpose is charged on the Average AUM for . However, are charged on basis the actual trades.
- Other Expenses includes Audit Fee/ Fund Accounting charges / Custody Fee / demat charges or other miscellaneous expense.

ALDER CAPITAL ADVISORS LLP - B2C Growth Approach Fee Illustration

Fixed Fee Calculation & Performance Return under different Portfolio Loss/Gain scenario during 5 years of Investment

Particulars for Fee Calculation		Variables
Capital Contribution (Rs.)	a	50,00,000
Management Fee (%age per annum)	b	2.50%
Other Expenses (%age per annum)	c	0.10%
Performance (%age per annum)	d	Not Applicable
*Hard **Non-cumulative Hurdle Rate of Return (%age per annum)	e	Not Applicable
Brokerage@ 0.15% + STT@ 0.10% per leg of transaction	f	0.25%

Sr. No.	Fee Illustration		Yr 1		Yr 2		Yr 3		Yr 4		Yr 5	
			Loss of	-26%	Gain of	79%	Gain of	22%	No Change	0%	Gain of	40%
A	Capital Contributed / Opening Assets under Management	i	i = a	50,00,000		42,26,406		57,28,320		61,77,777		60,02,251
	Gain / (Loss) on Investment based on the Scenario	ii	ii= i x #Scenario	-13,00,000		33,38,860		12,60,230		-		24,00,900
	Gross Value of the Portfolio at the end of the year	iii	iii= i + ii	37,00,000		75,65,266		69,88,551		61,77,777		84,03,151
	Daily Weighted Average assets under management	iv	iv= (i + iii) / 2	43,50,000		58,95,836		63,58,436		61,77,777		72,02,701
B	Other Expense (refer point no.4 under notes)	v	v= iv x c	-4,350		-5,896		-6,358		-6,178		-7,203
	Brokerage + STT (refer point no.3 under notes)	vi	vi= iv x f	-10,875		-14,740		-15,896		-15,444		-18,007
	Management Fees (refer point no.2 under notes)	vii	vii = (iv + v + vi) x -b	-1,08,369		-1,46,880		-1,58,405		-1,53,904		-1,79,437
	Total Expenses before Performance fee	viii	viii = v + vi + vii	-1,23,594		-1,67,515		-1,80,659		-1,75,526		-2,04,647
C	Net value of the Portfolio at the end of the year after all fees and expenses	ix	ix = iv + viii	42,26,406		57,28,320		61,77,777		60,02,251		69,98,054
	% Portfolio Return	x	x = ((ix - i) / i) x 100	-15.47%		35.54%		7.85%		-2.84%		16.59%

Notes:	
1	In above illustration, portfolio performance is calculated under assumption that portfolio Asset Under Management is impacted loss of 26% in Yr 1, profit of 79% in Yr 2, profit of 22% profit in Yr 3, No change in Yr 4 and profit of 40% in Yr 5.
2	Management Fees is charged monthly on daily average assets under management of the respective month. On interim contributions / withdrawals during the month, the management fee will be charged on a pro-rata basis. In this illustration, management fee is calculated on annual basis.
3	Brokerage, (which includes SEBI transaction cost and GST), STT, NSDL depository charges (as part of custody fees), for the illustration purpose is charged on the Average AUM for . However, are charged on basis the actual trades.
4	Other Expenses includes Audit Fee/ Fund Accounting charges / Custody Fee / demat charges or other miscellaneous expense.
5	All Fees and charges are subject to GST.

ALDER CAPITAL ADVISORS LLP - B2C Growth Approach Fee Illustration
Hybrid Fee Calculation & Performance Return under different Portfolio Loss/Gain scenario

Particulars for Fee Calculation		Variables
Capital Contribution (Rs.)	a	50,00,000
Management Fee (%age per annum)	b	1.50%
Other Expenses (%age per annum)	c	0.10%
Performance (%age per annum)	d	15.00%
*Hard **Non-cumulative Hurdle Rate of Return (%age per annum)	e	10.00%
Brokerage@ 0.15% + STT@ 0.10% per leg of transaction	f	0.25%

Sr. No.	Fee Illustration			#Scenario 1		#Scenario 2		#Scenario 3	
				Gain of	20%	Loss of	-20%	No Change	0%
A	Capital Contributed / Assets under Management (AUM)	i	i = a	50,00,000		50,00,000		50,00,000	
	Gain / (Loss) on Investment based on the Scenario	ii	ii = i * #Scenario	10,00,000		-10,00,000		-	
	Gross Value of the Portfolio at the end of the year	iii	iii = i + ii	60,00,000		40,00,000		50,00,000	
	Daily Weighted Average assets under management	iv	iv = (i + iii) / 2	55,00,000		45,00,000		50,00,000	
B	Other Expense (refer point no.7 under notes)	v	v = iv x c	-5,500		-4,500		-5,000	
	Brokerage + STT (refer point no.6 under notes)	vi	vi = iv x f	-13,750		-11,250		-12,500	
	Management Fees (refer point no.2 under notes)	vii	vii = (iv + v + vi) x b	-82,211		-67,264		-74,738	
	Total Expenses before Performance fee	viii	viii = v + vi + vii	-1,01,461		-83,014		-92,238	
C	Gross Value of the Portfolio before Performance fee	ix	ix = iii + viii	58,98,539		39,16,986		49,07,763	
	High Water Mark AUM (HWM) (refer point no.4 under notes)	x		50,00,000		50,00,000		50,00,000	
	Hurdle AUM with *Hard **Non-cumulative Hurdle Rate of return on opening AUM (refer point no.5 under notes)	xi	xi = i + e	55,00,000		55,00,000		55,00,000	
	Higher of High Water Mark AUM or Hurdle AUM	xii	xii = Max (x, xi)	55,00,000		55,00,000		55,00,000	
	Is Gross Value of the Portfolio before Performance fee greater than higher of High Water Mark Value or Hurdle rate of return (whichever)	xiii	xiii = ix > (xii) then Yes else No	Yes		No		No	
D	If Yes, proceed to performance fee calculation else 0 (zero) performance fee for the period)								
	Portfolio return subject of Performance Fee	xiv	xiv = ix - xii	3,98,539		0		0	
	Performance fee (refer point no.3 under notes)	xv	xv = xiii x d	-59,781		0		0	
E	Net value of the Portfolio at the end of the year after all fees and expenses	xvi	xvi = ix + xv	58,38,758		39,16,986		49,07,763	
F	% Portfolio Return	xvii	xvii = ((xvi - i) / i) * 100	16.78%		-21.66%		-1.84%	
G	High Water Mark to be carried forward for next year	xviii	xviii = Max (x , xvi)	58,38,758		50,00,000		50,00,000	

Notes:

1	All Fees and charges are subject to GST.
2	Management Fees is charged monthly on daily average assets under management of the respective month. On interim contributions / withdrawals during the month, the management fee will be charged on a pro-rata basis. In this illustration, management fee is calculated on annual basis.
3	Performance based fees will be reckoned at the end of each year, based on AUM after all expenses. The performance fees are usually charged upon exceeding the high-water mark NAV or hurdle rate NAV (whichever is higher).
4	High Water Mark for the 1st Year is the Capital invested.
5	Hurdle rate is calculated on current years opening Assets under Management. *Hard means performance fees is charged on only the gains that exceed the hurdle rate and not on total gains. **Non-cumulative refers to hurdle rate being set annually on opening AUM of the relevant year.
6	Brokerage, (which includes SEBI transaction cost and GST), STT, NSDL depository charges (as part of custody fees), for the illustration purpose is charged on the Average AUM for . However, are charged on basis the actual trades.
7	Other Expenses includes Audit Fee/ Fund Accounting charges / Custody Fee / demat charges or other miscellaneous expense.

Hybrid Fee Calculation & Performance Return under different Portfolio Loss/Gain scenario during 5 years of Investment

Particulars for Fee Calculation		Variables	
Capital Contribution (Rs.)	a	50,00,000	
Management Fee (%age per annum)	b	1.50%	
Other Expenses (%age per annum)	c	0.10%	
Performance (%age per annum)	d	15.00%	
*Hard **Non-cumulative Hurdle Rate of Return (%age per annum)	e	10.00%	
Brokerage@ 0.15% + STT@ 0.10% per leg of transaction	f	0.25%	

Sr. No.	Fee Illustration		Yr 1		Yr 2		Yr 3		Yr 4		Yr 5	
			Loss of	-26%	Gain of	79%	Gain of	22%	No Change	0%	Gain of	40%
A	Capital Contributed / Opening Assets under Management	i i = a	50,00,000		36,19,753		61,78,276		73,18,753		71,83,741	
	Gain / (Loss) on Investment based on the Scenario	ii ii= I x #Scenario	-13,00,000		28,59,605		13,59,221		-		28,73,496	
	Gross Value of the Portfolio at the end of the year	iii iii= i + ii	37,00,000		64,79,359		75,37,497		73,18,753		1,00,57,237	
	Daily Weighted Average assets under management	iv iv= (i + iii) / 2	43,50,000		50,49,556		68,57,886		73,18,753		86,20,489	
B	Other Expense (refer point no.7 under notes)	v v= iv x c	-4,350		-5,050		-6,858		-7,319		-8,620	
	Brokerage + STT (refer point no.6 under notes)	vi vi= iv x f	-10,875		-12,624		-17,145		-18,297		-21,551	
	Management Fees (refer point no.2 under notes)	vii vii = (iv + v + vi) x b	-65,022		-75,478		-1,02,508		-1,09,397		-1,28,855	
	Total Expenses before Performance fee	viii viii = v + vi + vii	-80,247		-93,152		-1,26,511		-1,35,013		-1,59,026	
C	Gross Value of the Portfolio before Performance fee	ix ix = iii + viii	36,19,753		63,86,207		74,10,986		71,83,741		98,98,210	
	High Water Mark AUM (HWM) (refer point no.4 under notes)	x	50,00,000		50,00,000		61,78,276		73,18,753		73,18,753	
	Hurdle AUM with *Hard **Non-cumulative Hurdle Rate of return on opening AUM (refer point no.5 under notes)	xi xi = i + e	55,00,000		39,81,729		67,96,103		80,50,629		79,02,115	
	Higher of High Water Mark AUM or Hurdle AUM	xii xii = Max (x,xi)	55,00,000		50,00,000		67,96,103		80,50,629		79,02,115	
	Is Gross Value of the Portfolio before Performance fee greater than higher of High Water Mark Value or Hurdle rate of return	xiii xiii = ix > (xii) then Yes else No	No		Yes		Yes		No		Yes	
D	If Yes, proceed to performance fee calculation else 0 (zero) performance fee											
	Portfolio return subject of Performance Fee	xiv xiv = ix - xii	0		13,86,207		6,14,882		0		19,96,096	
	Performance fee (refer point no.3 under notes)	xv xv = xiii x d	0		-2,07,931		-92,232		0		-2,99,414	
E	Net value of the Portfolio at the end of the year after all fees and expenses	xvi xvi = ix + xv	36,19,753		61,78,276		73,18,753		71,83,741		95,98,796	
F	% Portfolio Return	xvii xvii = ((xvi - i) / i) x 100	-27.60%		70.68%		18.46%		-1.84%		33.62%	
G	High Water Mark to be carried forward for next year	xviii xviii = Max (x , xvi)	50,00,000		61,78,276		73,18,753		73,18,753		95,98,796	
Notes:												
1	In above illustration, portfolio performance is calculated under assumption that portfolio Asset Under Management is impacted loss of 26% in Yr 1, profit of 79% in Yr 2, profit of 22% profit in Yr 3, No change in Yr 4 and profit of 40% in Yr 5.											
2	Management Fees is charged monthly on daily average assets under management of the respective month. On interim contributions / withdrawals during the month, the management fee will be charged on a pro-rata basis. In this illustration, management fee is calculated on annual basis.											
3	Performance based fees will be reckoned at the end of each year, based on AUM after all expenses. The performance fees are usually charged upon exceeding the high-water mark NAV or hurdle rate NAV (whichever is higher).											
4	High Water Mark for the 1st Year is the Capital invested. For year onwards, if performance fee is charged, than High Water Mark for succeeding year will be set to closing value of the portfolio (after all fees, including performance fee for that year), else High Water Mark remains same of previous year. Thus High Water Mark changes for each preceeding year when performance fee is charged in current year.											
5	Hurdle rate is calculated on current years opening Assets under Management.											
	*Hard means performance fees is charged on only the gains that exceed the hurdle rate and not on total gains.											
	**Non-cumulative refers to hurdle rate being set annually on opening AUM of the relevant year.											
6	Brokerage, (which includes SEBI transaction cost and GST), STT, NSDL depository charges (as part of custody fees), for the illustration purpose is charged on the Average AUM for . However, are charged on basis the actual trades.											
7	Other Expenses includes Audit Fee/ Fund Accounting charges / Custody Fee / demat charges or other miscellaneous expense.											
8	All Fees and charges are subject to GST.											

ALDER CAPITAL - B2C Growth Approach Fee Illustration

Variable Fee Calculation & Performance Return under different Portfolio Loss/Gain scenario

Particulars for Fee Calculation		Variables
Capital Contribution (Rs.)	a	50,00,000
Management Fee (%age per annum)	b	0.00%
Other Expenses (%age per annum)	c	0.10%
Performance (%age per annum)	d	20.00%
*Hard **Non-cumulative Hurdle Rate of Return (%age per annum)	e	Not Applicable
Brokerage@ 0.15% + STT @ 0.10% per leg of transaction	f	0.25%

Sr. No.	Fee Illustration		#Scenario 1		#Scenario 2		#Scenario 3	
			Gain of	20%	Loss of	-20%	No Change	0%
A	Capital Contributed / Assets under Management (AUM)	i	i = a		50,00,000		50,00,000	
	Gain / (Loss) on Investment based on the Scenario	ii	ii = i * #Scenario		10,00,000		-10,00,000	
	Gross Value of the Portfolio at the end of the year	iii	iii = i + ii		60,00,000		40,00,000	
	Daily Weighted Average assets under management	iv	iv = (i + iii) / 2		55,00,000		45,00,000	
B	Other Expense (refer point no.6 under notes)	v	v = iv x c		-5,500		-4,500	
	Brokerage + STT (refer point no.5 under notes)	vi	vi = iv x f		-13,750		-11,250	
	Management Fees (refer point no.2 under notes)	vii	vii = (iv + v + vi) x b		0		0	
	Total Expenses before Performance fee	viii	viii = v + vi + vii		-19,250		-15,750	
C	Gross Value of the Portfolio before Performance fee	ix	ix = iii + viii		59,80,750		39,84,250	
	High Water Mark AUM (HWM) (refer point no.4 under notes)	x	50,00,000		50,00,000		50,00,000	
	Is Gross Value of the Portfolio before Performance fee greater than High Water Mark Value	xi	xi = ix > (x) then Yes else No		Yes		No	
D	If Yes, proceed to performance fee calculation else 0 (zero) performance fee for the period							
	Portfolio return subject of Performance Fee	xii	xii = ix - x		9,80,750		0	
	Performance fee (refer point no.3 under notes)	xiii	xiii = xii x d		-1,96,150		0	
E	Net value of the Portfolio at the end of the year after all fees and expenses	xiv	xiv = ix + xiii		57,84,600		39,84,250	
	% Portfolio Return	xv	xv = ((xiv - i) / i) * 100		15.69%		-20.32%	
G	High Water Mark to be carried forward for next year	xvi	xvi = Max (x , xiv)		57,84,600		50,00,000	

Notes:

- All Fees and charges are subject to GST.
- Management Fees is charged monthly on daily average assets under management of the respective month. On interim contributions / withdrawals during the month, the management fee will be charged on a pro-rata basis. In this illustration, management fee is calculated on annual basis.
- Performance based fees will be reckoned at the end of each year, based on AUM after all expenses. The performance fees are usually charged upon exceeding the high-water mark NAV or hurdle rate NAV (whichever is higher).
- High Water Mark for the 1st Year is the Capital invested.
- Brokerage, (which includes SEBI transaction cost and GST), STT, NSDL depository charges (as part of custody fees), for the illustration purpose is charged on the Average AUM for . However, are charged on basis the actual trades.
- Other Expenses includes Audit Fee/ Fund Accounting charges / Custody Fee / demat charges or other miscellaneous expense.

Variable Fee Calculation & Performance Return under different Portfolio Loss/Gain scenario during 5 years of Investment

